

VAC020	NEGOTIATION SKILLS
Contact Hours	30 Hours
Prerequisite	Nil

Course Description

This course is designed to equip undergraduate students with the essential negotiation skills required for effective communication, collaboration, and conflict resolution. Through a combination of theory, interactive exercises, and real-world simulations, students will develop the ability to negotiate successfully in various contexts, both personally and professionally.

Course Objectives

Students will be able to:

- Understand the fundamentals of negotiation and its role in interpersonal interactions.
- Develop effective communication and active listening skills in negotiation.
- Navigate complex negotiations, including multi-party and cross-cultural scenarios.

Course Outcomes

On completion of this course, students will be able to:

- CO 1: Identify and manage emotions during negotiations for better outcomes.
CO 2: Apply different negotiation strategies and techniques based on the situation.
CO 3: Resolve conflicts and handle challenging negotiation scenarios.
CO 4: Create win-win solutions while maintaining positive relationships.

Course Outline

Module 1: Introduction to Negotiation **3 hours**

- Definition and importance of negotiation skills
- Different types of negotiations: distributive, integrative, mixed-motive
- Ethical considerations in negotiation

Module 2: Negotiation Strategies and Techniques **3 hours**

- Competitive vs. cooperative negotiation approaches
- BATNA (Best Alternative to a Negotiated Agreement) and reservation points
- Creating value and expanding the pie in negotiations

Module 3: Emotional Intelligence in Negotiation **3 hours**



- Recognizing and managing emotions during negotiations
 - Building rapport and trust with negotiation counterparts
 - Strategies for dealing with difficult emotions
- Module 4: Analyzing Interests and Positions** **3 hours**
- Distinguishing between interests and positions
 - Identifying hidden interests and common ground
 - Analyzing alternatives to negotiated agreements
- Module 5: Effective Communication in Negotiation** **3 hours**
- Active listening and asking effective questions
 - Verbal and nonverbal communication cues in negotiation
 - Building effective negotiation arguments
- Module 6: Complex Negotiation Scenarios** **3 hours**
- Multi-party negotiations and coalitions
 - Cross-cultural negotiation challenges and strategies
 - Managing power dynamics in negotiations
- Module 7: Creating Win-Win Solutions** **3 hours**
- Integrative negotiation and value creation
 - Problem-solving techniques for mutual gains
 - Long-term relationship building through negotiation
- Module 8: Conflict Resolution in Negotiation** **3 hours**
- Sources of conflict in negotiations
 - Strategies for managing and resolving conflicts
 - Maintaining constructive communication during conflicts
- Module 9: Negotiation Simulations** **3 hours**
- Role-playing negotiation scenarios
 - Applying negotiation skills in real-world simulations
 - Debriefing and analysis of negotiation outcomes
- Module 10: Applying Negotiation Skills in Everyday Life** **3 hours**
- Transferring negotiation skills to personal and professional contexts
 - Negotiating job offers, contracts, and personal agreements
 - Self-assessment and continuous improvement in negotiation skills

Practicum

The course includes practical negotiation exercises and simulations designed to provide students hands-on experience applying negotiation techniques. Students will engage in role-playing scenarios, analyze negotiation outcomes, and receive feedback from peers and instructors. The

practicum will culminate in a negotiation simulation that allows students to integrate their learned skills in a realistic negotiation scenario.

Textbook

Lewicki, R. J., Barry, B., & Saunders, D. M. (2019). Negotiation: Readings, Exercises, and Cases. McGraw-Hill Education.

Reference Books

Fisher, R., Ury, W. L., & Patton, B. (2011). Getting to Yes: Negotiating Agreement Without Giving In. Penguin Books.

Shell, G. R. (2019). Bargaining for Advantage: Negotiation Strategies for Reasonable People. Penguin Books.

Pinkley, R. L. (2018). Mastering Business Negotiation: A Working Guide to Making Deals and Resolving Conflict. Wiley.

	Evaluation Component	Weightage (%)
1	Activities	20
2	Presentation	20
3	Attendance	10
4	End Term Examination	50


Registrar
K.F. Mangalam University
Sohna Road, Gurugram (Haryana)



K.R. MANGALAM UNIVERSITY
E D U C A T I O N F O R L I F E
(Recognized by UGC and a member of AIU)

Ref.No.: KRMU/Admin./Notice/2019-20/ 1095(A) Dated: 2nd August, 2019

NOTICE

This is to put for information that School of Management and Commerce is offering Value-Added Course (VAC) for all interested students during ODD Semester as per the following specifications.

Course Code	Course Title	Coordinating Department / School	Duration
VAC019	Project Management	SOMC	30 Hrs.
VAC020	Negotiation Skills	SOMC	30 Hrs.
VAC022	Digital Marketing	SOMC	30 Hrs.
SMMC657A	Green Marketing	SOMC	30 Hrs.

- Maximum 100 seats are available for the course.
- Course Start Date: 03 September 2019
- Course End Date: 01 November 2019

All interested students are required to confirm their registration with the Dean-School of Management and Commerce latest by 26th August, 2019.

Signature

Registrar

Registrar

Copy to:

K.R. Mangalam University
Sohna Road, Gurugram (Haryana)

- Vice Chancellor : For kind information
- Dean (Academics Affairs)
- Controller of Examinations
- All Deans/ School Coordinators
- All Faculty Members/ Mentors
- Notice Board
- Office Copy

Signature

Registrar

K.R. Mangalam University
Sohna Road, Gurugram (Haryana)



VAC COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILLS

ROLL NO	NAME	PROGRAMME	SEMESTER	3-Sep-19	4-Sep-19	5-Sep-19	6-Sep-19	7-Sep-19	8-Sep-19	11-Sep-19	13-Sep-19
1901060001	NITISH KUMAR DASH	BCA	Semester I	A	P	P	P	A	P	P	P
1901060005	GURBANI TALWAR	BCA	Semester I	A	P	P	P	P	P	P	P
1901060013	HARSH TOMAR	BCA	Semester I	P	P	P	P	P	P	P	P
1901830003	PANKAJ KUMAR	B.Sc. (H) Cyber	Semester I	P	P	P	P	P	P	P	P
1902080007	NEHA SINGH	BBA	Semester I	P	P	P	P	P	P	P	P
1902080010	INISH CHAUHAN	BBA	Semester I	P	P	P	A	P	P	P	P
1902080013	HITESH SAINI	BBA	Semester I	P	P	P	P	P	P	P	P
1902080020	RAHUL JINDAL	BBA	Semester I	P	P	P	P	P	P	P	P
1902080023	HARSHITA	BBA	Semester I	P	P	P	P	P	P	P	P
1902080045	SHRUTI BANSAL	BBA	Semester I	P	P	P	P	P	P	P	P
1902080048	VISHAL YADAV	BBA	Semester I	P	P	A	P	P	P	P	P
1902080066	KALPANA YADAV	BBA	Semester I	P	P	A	P	P	P	P	P
1902080076	ANSH GANDHI	BBA	Semester I	P	P	P	P	P	P	P	P
1902570006	KOMAL YADUVANSHI	MBA	Semester I	A	P	A	P	P	P	P	P
1902570013	KANISHKA SINGH	MBA	Semester I	P	P	A	P	P	P	P	P
1902570019	DEVAANG SHUKLA	MBA	Semester I	P	P	P	P	P	P	P	P
1902580002	PRERNA VERMA	M.Com	Semester I	P	P	P	P	P	P	P	P
1902580003	SANJANA GUPTA	M.Com	Semester I	P	P	P	P	P	P	P	A
1902580004	MOHIT YADAV	M.Com	Semester I	P	P	P	P	P	A	P	P
1902580005	HARISH TANWAR	M.Com	Semester I	P	P	A	P	P	P	P	P
1905150002	SRUTHI SUNIL	B.Com LLB (H)	Semester I	P	P	P	P	P	P	P	P
1905150005	ABHISHEK RISHI	B.Com LLB (H)	Semester I	P	P	P	P	P	P	P	P
1905170009	PARMITA NATH	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905170011	TUSHAR MISHRA	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905170013	RAJAT	B.A. LL.B (H)	Semester I	P	P	P	A	P	P	P	P
1905170015	TUSHAR KHARI	B.A. LL.B (H)	Semester I	P	A	A	P	P	P	P	P
1905170016	GOVINDA YADAV	B.A. LL.B (H)	Semester I	P	A	A	P	P	P	P	P
1905170019	KARAN VATS	B.A. LL.B (H)	Semester I	P	P	A	P	P	P	P	A
1905170022	AMAN KATARIA	B.A. LL.B (H)	Semester I	P	A	A	P	A	P	P	P
1905170025	VIDHI TYAGI	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P

[Signature]

COURSE INCHARGE

Registrar

K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

DEAN
School of Management & Commerce (SOMC)
K.R. Mangalam University



11C COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	14-Sep-19	17-Sep-19	19-Sep-19	19-Sep-19	19-Sep-19	22-Sep-19	24-Sep-19	26-Sep-19	28-Sep-19	1-Oct-19	3-Oct-19	4-Oct-19
1901060001	NITISH KUMAR DASH	P	P	A	P	P	P	P	P	P	A	P	P
1901060005	GURBANI TALWAR	P	P	P	P	P	P	P	P	P	P	A	P
1901060013	HARSH TOMAR	P	P	P	P	P	P	P	P	P	P	P	P
1901830003	PANKAJ KUMAR	P	P	A	P	P	P	P	P	P	P	A	P
1902080007	NEHA SINGH	P	P	P	P	P	P	P	P	P	P	P	P
1902080010	INISH CHAUHAN	P	P	P	A	P	P	P	P	P	P	P	P
1902080013	HITESH SAINI	P	P	P	P	A	P	P	P	P	P	P	P
1902080020	RAHUL JINDAL	P	P	P	P	P	P	P	P	P	P	P	P
1902080023	HARSHITA	P	P	P	A	P	P	P	P	P	P	P	P
1902080045	SHRUTI BANSAL	P	P	P	P	A	P	P	P	P	P	A	P
1902080048	VISHAL YADAV	P	P	P	P	A	P	P	P	P	P	P	P
1902080066	KALPANA YADAV	P	P	P	P	P	P	P	P	P	P	P	P
1902080076	ANSH GANDHI	P	P	P	P	P	P	P	P	P	P	P	P
1902570006	KOMAL YADUVANSHI	P	P	A	P	A	P	P	P	P	P	P	P
1902570013	KANISHKA SINGH	P	P	P	P	P	P	P	P	P	P	P	P
1902570019	DEVAANG SHUKLA	P	P	P	P	P	P	P	P	P	P	P	P
1902580002	PRERNA VERMA	P	P	P	P	A	P	P	P	P	P	P	P
1902580003	SANJANA GUPTA	P	P	P	P	A	P	P	P	P	P	P	P
1902580004	MOHIT YADAV	P	P	P	P	P	P	P	P	P	P	P	P
1902580005	HARISH TANWAR	P	P	P	P	A	P	P	P	P	P	P	P
1905150002	SRUTHI SUNIL	P	P	P	P	P	P	P	P	P	P	P	P
1905150005	ABHISHEK RISHI	P	P	P	P	P	P	P	P	P	P	P	A
1905170009	PARMITA NATH	A	A	P	P	P	P	P	P	P	P	P	P
1905170011	TUSHAR MISHRA	A	P	P	P	P	P	P	P	P	P	P	P
1905170013	RAJAT	P	P	P	P	P	P	P	P	P	P	P	A
1905170015	TUSHAR KHARI	P	A	P	A	P	P	P	P	P	P	A	P
1905170016	GOVINDA YADAV	P	P	P	P	A	P	P	P	P	P	P	P
1905170019	KARAN VATS	A	P	P	P	P	P	P	P	P	P	P	P
1905170022	AMAN KATARIA	A	P	P	P	P	P	A	P	P	P	A	P
1905170025	VIDHI TYAGI	P	P	P	P	P	P	P	P	P	P	P	P

[Signature]

COURSE INCHARGE

Registrar
K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

[Signature]
Director of Management & Commerce (SJMCI)
K.R. Mangalam University



C COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	8-Oct-19	9-Oct-19	10-Oct-19	11-Oct-19	13-Oct-19	15-Oct-19	16-Oct-19	19-Oct-19	19-Oct-19	22-Oct-19	23-Oct-19
1901060001	NITISH KUMAR DASH	P	P	P	P	P	P	P	P	P	A	P
1901060005	GURBANI TALWAR	P	A	P	A	A	A	P	P	P	P	P
1901060013	HARSH TOMAR	P	P	A	P	P	P	P	P	P	P	A
1901830003	PANKAJ KUMAR	P	A	P	P	A	A	P	P	P	P	A
1902080007	NEHA SINGH	A	P	P	P	P	P	A	P	A	A	P
1902080010	INISH CHAUHAN	P	P	P	P	P	P	A	P	P	P	A
1902080013	HITESH SAINI	A	P	A	P	P	P	P	P	P	P	A
1902080020	RAHUL JINDAL	P	P	P	P	P	P	P	P	P	P	P
1902080023	HARSHITA	P	P	P	P	P	P	A	P	P	P	P
1902080045	SHRUTI BANSAL	P	P	A	P	P	P	P	P	P	P	A
1902080048	VISHAL YADAV	P	P	A	P	P	P	P	P	A	P	P
1902080066	KALPANA YADAV	P	P	P	P	P	P	P	P	P	P	P
1902080076	ANSH GANDHI	P	P	P	P	P	P	P	P	P	P	P
1902570006	KOMAL YADUVANSHI	A	P	P	P	P	P	P	P	P	A	P
1902570013	KANISHKA SINGH	P	P	P	A	A	A	P	P	P	P	P
1902570019	DEVAANG SHUKLA	P	P	A	P	P	P	P	P	P	P	A
1902580002	PRERNA VERMA	P	P	A	P	P	P	P	P	P	P	P
1902580003	SANJANA GUPTA	P	P	A	P	P	P	A	P	P	P	P
1902580004	MOHIT YADAV	P	P	P	P	P	P	P	P	P	P	P
1902580005	HARISH TANWAR	P	A	P	P	P	P	P	P	P	P	P
1905150002	SRUTHI SUNIL	P	P	P	P	P	P	P	P	P	P	P
1905150005	ABHISHEK RISHI	P	P	P	P	P	A	P	P	P	P	P
1905170009	PARMITA NATH	P	P	P	P	P	P	P	P	P	P	P
1905170011	TUSHAR MISHRA	P	P	P	P	P	P	P	P	P	P	P
1905170013	RAJAT	P	A	P	P	P	P	P	P	P	P	P
1905170015	TUSHAR KHARI	P	P	P	A	P	P	P	P	P	P	P
1905170016	GOVINDA YADAV	P	P	P	P	A	P	P	P	P	P	P
1905170019	KARAN VATS	P	P	P	P	P	P	P	P	P	P	P
1905170022	AMAN KATARIA	P	P	P	P	P	P	P	P	P	P	P
1905170025	VIDHI TYAGI	P	A	A	P	P	P	P	P	P	A	P

[Signature]

COURSE INCHARGE

Registrar
K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

Cond. of Mangalam University
K.R. Mangalam University
Sohna road, Gurugram



VAC COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	24-Oct-19	26-Oct-19	29-Oct-19	30-Oct-19	1-Nov-19	Total	Present	Percentage
1901060001	NITISH KUMAR DASH	P	P	A	A	A	35	27	77.14
1901060005	GURBANI TALWAR	P	P	A	P	P	35	28	80.00
1901060013	HARSH TOMAR	P	P	A	A	P	35	31	88.57
1901830003	PANKAJ KUMAR	P	P	P	P	P	35	29	82.86
1902080007	NEHA SINGH	P	P	A	P	P	35	30	85.71
1902080010	INISH CHAUHAN	A	P	P	P	P	35	30	85.71
1902080013	HITESH SAINI	P	P	A	P	P	35	31	88.57
1902080020	RAHUL JINDAL	P	P	P	P	P	35	35	100.00
1902080023	HARSHITA	A	P	P	A	P	35	30	85.71
1902080045	SHRUTI BANSAL	P	A	A	P	P	35	29	82.86
1902080048	VISHAL YADAV	P	P	A	P	P	35	28	80.00
1902080066	KALPANA YADAV	P	P	P	P	P	35	34	97.14
1902080076	ANSH GANDHI	A	P	P	A	P	35	30	85.71
1902570006	KOMAL YADUVANSHI	P	P	A	P	P	35	28	80.00
1902570013	KANISHKA SINGH	A	P	P	P	P	35	28	80.00
1902570019	DEVAANG SHUKLA	P	P	A	A	P	35	31	88.57
1902580002	PERNA VERMA	P	P	A	P	P	35	30	85.71
1902580003	SANJANA GUPTA	P	P	A	P	P	35	28	80.00
1902580004	MOHIT YADAV	A	P	A	P	P	35	32	91.43
1902580005	HARISH TANWAR	P	P	P	A	P	35	30	85.71
1905150002	SRUTHI SUNIL	A	P	P	P	P	35	32	91.43
1905150005	ABHISHEK RISHI	P	P	P	A	P	35	33	94.29
1905170009	PARMITA NATH	A	P	P	P	P	35	32	91.43
1905170011	TUSHAR MISHRA	A	P	P	P	P	35	31	88.57
1905170013	RAJAT	P	P	P	A	P	35	29	82.86
1905170015	TUSHAR KHARI	P	A	P	P	P	35	30	85.71
1905170016	GOVINDA YADAV	P	P	P	P	P	35	30	85.71
1905170019	KARAN VATS	P	P	P	P	P	35	32	91.43
1905170022	AMAN KATARIA	P	P	P	P	P	35	30	85.71
1905170025	VIDHI TYAGI	P	P	P	P	P	35	32	91.43

Prof

Registrar
K.R. Mangalam University
Sohna Road, Gurgaon, (Haryana)

R.V.
COURSE INCHARGE

W
DEAN
School of Management & Commerce (S.M.C.)
K.R. Mangalam University



AC COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	PROGRAMME	SEMESTER	3-Sep-19	4-Sep-19	5-Sep-19	6-Sep-19	7-Sep-19	8-Sep-19	11-Sep-19	13-Sep-19
1905170026	ANSH GUPTA	B.A. LL.B (H)	Semester I	P	P	P	P	A	P	P	P
1905170028	KUNIKA BIDLANI	B.A. LL.B (H)	Semester I	P	P	P	P	A	P	P	P
1905170031	SAKSHI DAYMA	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905170033	PREET YADAV	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905170045	MOHD ASJAD	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905170049	VARUN KALOUNI	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905170053	AKSHAY GHUDAIYA	B.A. LL.B (H)	Semester I	P	P	P	P	P	P	P	P
1905230014	MUKUL BHADANA	LLB (Hons.)	Semester I	P	P	P	P	P	P	P	P
1905230018	SAGAR MALIK	LLB (Hons.)	Semester I	P	P	P	P	P	P	P	P
1905690002	MEDHAVI	LL.M. (1 Year)	Semester I	P	P	A	P	P	P	P	P
1905690003	CHETAN BAGDI	LL.M. (1 Year)	Semester I	A	P	P	P	P	P	P	P
1905690006	SHIVAM GUPTA	LL.M. (1 Year)	Semester I	P	P	P	P	P	P	P	P
1905690007	SATYA PRAKASH	LL.M. (1 Year)	Semester I	P	P	P	P	P	P	P	P
1905690013	MOHIT KUMAR	LL.M. (1 Year)	Semester I	P	P	A	P	P	P	P	P
1905690019	RIYA SHARMA	LL.M. (1 Year)	Semester I	P	P	A	P	P	P	P	P
1702080017	SANJANA DAS	BBA	Semester V A	P	P	P	P	P	P	P	P
1702080018	ADITYA SHARMA	BBA	Semester V P	P	P	A	P	P	P	P	P
1702080020	AYUSH RAJPUT	BBA	Semester V A	P	A	P	P	P	P	P	P
1702080021	VIPIN DALAL	BBA	Semester V P	P	P	P	P	P	P	P	P
1702080022	MAYANK GIRI	BBA	Semester V P	P	P	P	P	P	P	P	A
1702080022	MAYANK GIRI	BBA	Semester V P	P	P	P	P	P	A	P	P
1702080023	RAJAN SHARMA	BBA	Semester V P	P	P	A	P	P	P	P	P
1702080024	HIMANSHU SEHRAWAT	BBA	Semester V P	P	P	P	P	P	P	P	P
1702080025	NIKITA SHARMA	BBA	Semester V P	P	P	P	P	P	P	P	P
1702080026	AKASH KUMAR	BBA	Semester V A	P	P	P	P	P	P	P	P
1705140021	ADITYA AHUJA	BBA LLB	Semester V P	P	P	P	P	P	P	P	P
1705140022	ANSHITA SURANA	BBA LLB	Semester V P	P	P	P	A	P	P	P	P
1705140023	ABHISHEK KUMAR	BBA LLB	Semester V A	P	P	P	P	P	P	P	P
1705140024	RUCHIKA SHARMA	BBA LLB	Semester V P	P	P	P	P	P	P	P	P
1705140025	PRADEEP SINGH	BBA LLB	Semester V P	P	P	P	P	P	P	P	A

[Signature]

COURSE INCHARGE

Registrar
K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

School of Management & Commerce (SOMC)
K.R. Mangalam University
Sohna road, GURUGRAM



COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	14-Sep-19	17-Sep-19	19-Sep-19	19-Sep-19	19-Sep-19	22-Sep-19	24-Sep-19	26-Sep-19	28-Sep-19	1-Oct-19	3-Oct-19	4-Oct-19
1905170026	ANSH GUPTA	P	P	A	P	P	A	P	P	P	A	P	P
1905170028	KUNIKA BIDLANI	P	P	A	P	P	P	P	P	P	A	P	P
1905170031	SAKSHI DAYMA	P	P	P	P	P	P	P	P	P	P	A	P
1905170033	PREET YADAV	P	P	P	P	P	A	P	P	P	P	P	P
1905170045	MOHD ASJAD	P	P	A	P	P	A	P	P	P	P	A	P
1905170049	VARUN KALOUNI	P	P	P	P	P	P	P	P	P	P	P	P
1905170053	AKSHAY GHUDAIYA	P	P	P	A	P	P	P	P	P	P	P	P
1905230014	MUKUL BHADANA	P	P	P	P	P	A	P	P	P	P	A	P
1905230018	SAGAR MALIK	P	P	P	P	P	A	P	P	P	A	P	P
1905690002	MEDHAVI	P	P	P	P	P	P	P	P	P	P	P	P
1905690003	CHETAN BAGDI	P	P	P	P	P	A	P	P	A	P	P	P
1905690006	SHIVAM GUPTA	P	P	P	A	P	P	P	P	P	P	P	P
1905690007	SATYA PRAKASH	P	P	P	P	P	A	P	P	P	P	A	P
1905690013	MOHIT KUMAR	P	P	P	P	P	A	P	P	P	A	P	P
1905690019	RIYA SHARMA	P	P	P	P	P	P	P	P	P	P	P	P
1702080017	SANJANA DAS	P	P	P	P	P	A	P	P	A	P	P	P
1702080018	ADITYA SHARMA	P	P	A	P	P	A	P	P	P	A	P	P
1702080020	AYUSH RAJPUT	P	P	P	P	P	P	P	P	P	P	A	P
1702080021	VIPIN DALAL	P	P	P	P	P	P	P	P	P	P	P	P
1702080022	MAYANK GIRI	P	P	P	P	P	A	P	P	P	P	A	P
1702080022	MAYANK GIRI	P	P	P	P	P	A	P	P	P	A	P	P
1702080023	RAJAN SHARMA	P	P	P	P	P	P	P	P	P	P	P	P
1702080024	HIMANSHU SEHRAWAT	P	P	P	P	P	P	P	P	P	P	P	P
1702080025	NIKITA SHARMA	P	P	P	P	P	A	P	P	A	P	P	P
1702080026	AKASH KUMAR	P	P	P	P	P	P	P	P	A	P	P	A
1705140021	ADITYA AHUJA	P	A	P	P	P	P	P	P	P	P	P	P
1705140022	ANSHITA SURANA	A	P	P	P	P	P	P	P	P	P	P	P
1705140023	ABHISHEK KUMAR	P	P	P	P	P	P	P	P	P	P	A	P
1705140024	RUCHIKA SHARMA	P	P	P	A	P	P	P	P	P	P	P	P
1705140025	PRADEEP SINGH	P	P	P	P	P	A	P	P	P	P	A	P

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COURSE INCHARGE

Registrar

K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

School of Management & Commerce (SOMC)
K.R. Mangalam University



3C COURSE FOR ACADEMIC YEAR 2019-20
COURSE CODE: VAC020
COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	8-Oct-19	9-Oct-19	10-Oct-19	11-Oct-19	13-Oct-19	15-Oct-19	16-Oct-19	19-Oct-19	19-Oct-19	22-Oct-19	23-Oct-19
1905170026	ANSH GUPTA	P	P	P	P	P	P	P	P	P	A	P
1905170028	KUNIKA BIDLANI	P	P	P	P	P	P	P	P	P	A	P
1905170031	SAKSHI DAYMA	P	P	P	P	P	P	P	P	P	P	P
1905170033	PREET YADAV	P	P	P	P	P	P	P	P	P	P	P
1905170045	MOHD ASJAD	P	A	P	P	A	A	P	P	P	A	P
1905170049	VARUN KALOUNI	P	P	P	P	P	P	A	P	P	A	P
1905170053	AKSHAY GHUDAIYA	P	P	P	P	P	P	A	P	P	P	A
1905230014	MUKUL BHADANA	P	P	A	P	P	P	P	P	P	P	P
1905230018	SAGAR MALIK	P	P	A	P	P	P	P	P	P	A	P
1905690002	MEDHAVI	P	P	P	P	P	P	P	P	P	P	P
1905690003	CHETAN BAGDI	P	P	A	A	P	P	P	P	P	P	P
1905690006	SHIVAM GUPTA	P	P	P	P	P	P	P	P	P	A	P
1905690007	SATYA PRAKASH	P	P	A	P	P	P	P	P	P	P	P
1905690013	MOHIT KUMAR	P	P	A	P	P	P	P	P	P	A	P
1905690019	RIYA SHARMA	P	P	P	P	P	P	P	P	P	P	P
1702080017	SANJANA DAS	P	P	P	P	P	P	P	P	P	P	P
1702080018	ADITYA SHARMA	A	P	P	P	P	P	P	P	P	A	P
1702080020	AYUSH RAJPUT	P	P	P	A	A	A	P	P	P	P	P
1702080021	VIPIN DALAL	P	P	A	P	P	P	P	P	P	P	A
1702080022	MAYANK GIRI	P	P	A	P	P	P	P	P	P	P	P
1702080022	MAYANK GIRI	P	P	A	P	P	P	P	P	P	P	P
1702080023	RAJAN SHARMA	P	P	P	P	P	P	P	P	P	P	P
1702080024	HIMANSHU SEHRAWAT	P	A	P	P	P	P	P	P	P	P	P
1702080025	NIKITA SHARMA	P	P	P	P	P	P	P	P	P	P	P
1702080026	AKASH KUMAR	P	P	P	P	P	P	P	P	P	P	P
1705140021	ADITYA AHUJA	P	P	P	P	P	P	P	P	P	P	P
1705140022	ANSHITA SURANA	P	P	P	P	P	P	P	P	P	P	P
1705140023	ABHISHEK KUMAR	P	A	P	P	P	P	P	P	P	P	P
1705140024	RUCHIKA SHARMA	P	P	P	P	P	P	P	P	P	P	P
1705140025	PRADEEP SINGH	P	P	A	P	P	P	P	P	P	P	P

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Registrar
K.P. Mangalam University
Sohna Road, Gurugram, (Haryana)

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School of Management & Commerce
K.P. Mangalam University
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VAC COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	24-Oct-19	26-Oct-19	29-Oct-19	30-Oct-19	1-Nov-19	Total	Present	Percentage
1905170026	ANSH GUPTA	P	P	P	P	P	35	30	85.71
1905170028	KUNIKA BIDLANI	P	A	P	P	P	35	29	82.86
1905170031	SAKSHI DAYMA	P	P	A	P	P	35	33	94.29
1905170033	PREET YADAV	P	P	A	P	P	35	31	88.57
1905170045	MOHD ASJAD	P	P	P	P	P	35	28	80.00
1905170049	VARUN KALOUNI	P	P	A	P	P	35	32	91.43
1905170053	AKSHAY GHUDAIYA	A	P	P	A	P	35	30	85.71
1905230014	MUKUL BHADANA	P	A	A	P	P	35	29	82.86
1905230018	SAGAR MALIK	P	P	A	P	P	35	29	82.86
1905690002	MEDHAVI	A	P	A	P	P	35	32	91.43
1905690003	CHETAN BAGDI	A	P	P	A	P	35	27	77.14
1905690006	SHIVAM GUPTA	A	P	P	A	P	35	30	85.71
1905690007	SATYA PRAKASH	P	A	A	P	P	35	29	82.86
1905690013	MOHIT KUMAR	P	P	A	P	P	35	28	80.00
1905690019	RIYA SHARMA	P	P	P	P	P	35	34	97.14
1702080017	SANJANA DAS	A	P	P	A	P	35	30	85.71
1702080018	ADITYA SHARMA	P	P	A	P	P	35	28	80.00
1702080020	AYUSH RAJPUT	A	P	P	P	P	35	28	80.00
1702080021	VIPIN DALAL	P	P	A	A	P	35	31	88.57
1702080022	MAYANK GIRI	P	P	A	P	P	35	30	85.71
1702080022	MAYANK GIRI	P	P	A	A	P	35	29	82.86
1702080023	RAJAN SHARMA	A	P	A	P	P	35	32	91.43
1702080024	HIMANSHU SEHRAWAT	P	P	P	A	P	35	30	85.71
1702080025	NIKITA SHARMA	A	P	P	P	P	35	32	91.43
1702080026	AKASH KUMAR	P	P	P	A	P	35	32	91.43
1705140021	ADITYA AHUJA	A	P	P	P	P	35	33	94.29
1705140022	ANSHITA SURANA	A	P	P	P	P	35	31	88.57
1705140023	ABHISHEK KUMAR	P	P	P	P	P	35	31	88.57
1705140024	RUCHIKA SHARMA	P	P	P	P	P	35	34	97.14
1705140025	PRADEEP SINGH	P	P	A	P	P	35	30	85.71

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COURSE INCHARGE

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School of Management & Commerce (SOMC)
K.R. Mangalam University



VAC COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	PROGRAMME	SEMESTER	3-Sep-19	4-Sep-19	5-Sep-19	6-Sep-19	7-Sep-19	8-Sep-19	11-Sep-19	13-Sep-19
1705140026	VAIBHAV SHUKLA	BBA LLB	Semester V	P	P	P	P	P	A	P	P
1705140027	ABHISHEK SINGH	BBA LLB	Semester V	P	P	A	P	P	A	P	P
1705140029	LAKSHAY VERMA	BBA LLB	Semester V	P	P	P	P	P	P	P	P
1708180009	KHAGESH GOSWAMI	B.A. (H) English	Semester V	A	P	P	P	P	P	P	P
1708180010	AATIF HUSSAIN	B.A. (H) English	Semester V	A	P	P	P	P	A	P	P
1708180029	ISHAAN THAKUR	B.A. (H) English	Semester V	P	P	P	P	P	P	P	P
1708180034	KRIKA PATHAK	B.A. (H) English	Semester V	P	P	P	A	P	P	P	P
1709200004	SRISHTI AGGARWAL	B.A. (JMC)	Semester V	P	P	P	P	P	A	P	P
1709200024	DIVYENDU RAINA	B.A. (JMC)	Semester V	P	P	P	P	P	P	P	P
1709200037	KANISHKA SINGHAL	B.A. (JMC)	Semester V	P	P	P	P	P	P	P	P
1709200040	NEERAJ	B.A. (JMC)	Semester V	A	P	P	P	P	P	P	A
1708180001	TANVY MANCHANDA	B.A. (H) English	Semester V	P	P	A	P	P	A	P	P
1708180003	AAKANKSHA HANS	B.A. (H) English	Semester V	A	P	P	P	P	P	P	P
1708180011	NANCY SHARMA	B.A. (H) English	Semester V	A	P	P	P	P	P	P	P

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COURSE INCHARGE

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School of Management & Commerce (SOMC)
K.R. Mangalam University
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14C COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	14-Sep-19	17-Sep-19	19-Sep-19	19-Sep-19	19-Sep-19/22-Sep-19	24-Sep-19	26-Sep-19	28-Sep-19	1-Oct-19	3-Oct-19	4-Oct-19
1705140026	VAIBHAV SHUKLA	P	P	P	P	A	P	P	P	A	P	P
1705140027	ABHISHEK SINGH	P	A	P	P	P	P	P	P	P	P	P
1705140029	LAKSHAY VERMA	P	P	P	P	A	A	P	P	P	P	P
1708180009	KHAGESH GOSWAMI	P	P	P	P	P	P	P	P	P	P	A
1708180010	AATIF HUSSAIN	P	P	P	P	P	P	P	P	P	P	A
1708180029	ISHAAN THAKUR	P	P	P	P	P	P	P	P	P	P	P
1708180034	KRITIKA PATHAK	A	P	P	P	P	P	P	P	P	P	A
1709200004	SRISHTI AGGARWAL	P	P	P	P	P	P	A	P	P	P	P
1709200024	DIVYENDU RAINA	P	P	P	A	P	P	P	P	P	P	P
1709200037	KANISHKA SINGHAL	P	P	P	P	A	P	P	A	P	A	P
1709200040	NEERAJ	P	P	P	P	A	P	P	P	P	P	P
1708180001	TANVY MANCHANDA	P	P	P	P	P	P	P	P	A	P	P
1708180003	AAKANKSHA HANS	P	P	P	P	A	P	P	P	P	P	P
1708180011	NANCY SHARMA	P	P	P	P	P	P	P	A	P	P	A

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COURSE INCHARGE



VAC COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	8-Oct-19	9-Oct-19	10-Oct-19	11-Oct-19	13-Oct-19	15-Oct-19	16-Oct-19	19-Oct-19	19-Oct-19	22-Oct-19	23-Oct-19
1705140026	VAIBHAV SHUKLA	P	P	A	P	P	P	P	P	P	P	P
1705140027	ABHISHEK SINGH	P	P	P	P	P	P	P	P	P	P	P
1705140029	LAKSHAY VERMA	P	A	P	P	P	P	P	A	P	P	P
1708180009	KHAGESH GOSWAMI	P	P	P	P	P	P	P	P	P	P	P
1708180010	AATIF HUSSAIN	P	P	P	P	P	P	A	P	P	P	P
1708180029	ISHAAN THAKUR	P	P	A	P	P	P	P	P	P	P	P
1708180034	KRITIKA PATHAK	P	P	P	P	P	P	P	P	P	P	P
1709200004	SRIHITI AGGARWAL	P	A	P	P	P	P	P	P	P	P	P
1709200024	DIVYENDU RAINA	P	P	P	P	P	P	P	P	P	P	P
1709200037	KANISHKA SINGHAL	P	P	P	P	P	P	P	P	P	P	P
1709200040	NEERAJ	P	P	A	P	P	P	P	P	P	P	P
1708180001	TANVY MANCHANDA	A	P	P	P	P	P	P	P	P	P	P
1708180003	AAKANKSHA HANS	P	A	P	P	P	P	P	P	P	P	P
1708180011	NANCY SHARMA	P	A	P	P	P	P	P	A	P	P	P

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Registrar

K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

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COURSE INCHARGE

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DEAN
School of Management & Business
K.R. Mangalam University



SEMESTER COURSE FOR ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILL

ROLL NO	NAME	24-Oct-19	26-Oct-19	29-Oct-19	30-Oct-19	1-Nov-19	Total	Present	Percentage
1705140026	VAIBHAV SHUKLA	P	P	A	A	P	35	29	82.86
1705140027	ABHISHEK SINGH	A	P	A	P	P	35	30	85.71
1705140029	LAKSHAY VERMA	P	A	P	A	A	35	28	80.00
1708180009	KHAGESH GOSWAMI	A	P	P	P	P	35	32	91.43
1708180010	AATIF HUSSAIN	P	P	P	A	P	35	30	85.71
1708180029	ISHAAN THAKUR	A	P	P	P	P	35	33	94.29
1708180034	KRIKA PATHAK	A	P	P	P	P	35	31	88.57
1709200004	SRIHITI AGGARWAL	P	P	P	P	P	35	32	91.43
1709200024	DIVYENDU RAINA	P	P	P	P	P	35	34	97.14
1709200037	KANISHKA SINGHAL	P	P	A	P	P	35	30	85.71
1709200040	NEERAJ	P	P	A	A	P	35	28	80.00
1708180001	TANVY MANCHANDA	P	P	P	P	P	35	33	94.29
1708180003	AAKANKSHA HANS	P	P	P	A	P	35	29	82.86
1708180011	NANCY SHARMA	A	P	P	P	P	35	30	85.71

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Registrar

K.R. Mangalam University
Sohna Road, Gurgaon, (Haryana)

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COURSE INCHARGE

DEAN
School of Management & Commerce (SONC)
K.R. Mangalam University



VALUE ADDED COURSE (VAC)
ACADEMIC YEAR 2019-20
COURSE CODE: VAC020
COURSE TITLE: NEGOTIATION SKILLS
COURSE OFFERED BY: SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
LIST OF STUDENTS COMPLETING THE COURSE

S.NO	SESSION	ROLL NO	NAME	PROGRAMME	SEMESTER	COURSE CODE	COURSE TITLE	SCHOOL
1	2019-20	1901060001	NITISH KUMAR DASH	BCA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF ENGINEERING AND TECHNOLOGY (SOET)
2	2019-20	1901060005	GURBANI TALWAR	BCA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF ENGINEERING AND TECHNOLOGY (SOET)
3	2019-20	1901060013	HARSH TOMAR	BCA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF ENGINEERING AND TECHNOLOGY (SOET)
4	2019-20	1901830003	PANKAJ KUMAR	B.Sc. (H) Cyber Security	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF ENGINEERING AND TECHNOLOGY (SOET)
5	2019-20	1902080007	NEHA SINGH	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
6	2019-20	1902080010	INISH CHAUHAN	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
7	2019-20	1902080013	HITESH SAINI	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
8	2019-20	1902080020	RAHUL JINDAL	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
9	2019-20	1902080023	HARSHITA	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
10	2019-20	1902080045	SHRUTI BANSAL	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
11	2019-20	1902080048	VISHAL YADAV	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
12	2019-20	1902080066	KALPANA YADAV	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
13	2019-20	1902080076	ANSH GANDHI	BBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
14	2019-20	1902570006	KOMAL YADUVANSHI	MBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
15	2019-20	1902570013	KANISHKA SINGH	MBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
16	2019-20	1902570019	DEVAANG SHUKLA	MBA	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
17	2019-20	1902580002	PRENNA VERMA	M.Com	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
18	2019-20	1902580003	SANJANA GUPTA	M.Com	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
19	2019-20	1902580004	MOHIT YADAV	M.Com	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
20	2019-20	1902580005	HARISH TANWAR	M.Com	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)
21	2019-20	1905150002	SRUTHI SUNIL	B.Com LLB (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
22	2019-20	1905150005	ABHISHEK RISHI	B.Com LLB (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
23	2019-20	1905170009	PARMITA NATH	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
24	2019-20	1905170011	TUSHAR MISHRA	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
25	2019-20	1905170013	RAJAT	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
26	2019-20	1905170015	TUSHAR KHARI	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
27	2019-20	1905170016	GOVINDA YADAV	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
28	2019-20	1905170019	KARAN VATS	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
29	2019-20	1905170022	AMAN KATARIA	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)

Signature

K.R. Mangalam University

Sohna Road, Gurugram (Haryana)



K.R. MANGALAM UNIVERSITY

THE COMPLETE WORLD OF EDUCATION

VALUE ADDED COURSE (VAC)

ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILLS

COURSE OFFERED BY: SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)

LIST OF STUDENTS COMPLETING THE COURSE

S.NO	SESSION	ROLL NO	NAME	PROGRAMME	SEMESTER	COURSE CODE	COURSE TITLE	SCHOOL
30	2019-20	1905170025	VIDHI TYAGI	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
31	2019-20	1905170026	ANSH GUPTA	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
32	2019-20	1905170028	KUNIKA BIDLANI	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
33	2019-20	1905170031	SAKSHI DAYMA	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
34	2019-20	1905170033	PREET YADAV	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
35	2019-20	1905170045	MOHD ASJAD	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
36	2019-20	1905170049	VARUN KALOUNI	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
37	2019-20	1905170053	AKSHAY GHUDAIYA	B.A. LL.B (H)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
38	2019-20	1905230014	MUKUL BHADANA	LLB (Hons.)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
39	2019-20	1905230018	SAGAR MALIK	LLB (Hons.)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
40	2019-20	1905690002	MEDHAVI	LL.M. (1 Year)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
41	2019-20	1905690003	CHETAN BAGDI	LL.M. (1 Year)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
42	2019-20	1905690006	SHIVAM GUPTA	LL.M. (1 Year)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
43	2019-20	1905690007	SATYA PRAKASH	LL.M. (1 Year)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
44	2019-20	1905690013	MOHIT KUMAR	LL.M. (1 Year)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
45	2019-20	1905690019	RIYA SHARMA	LL.M. (1 Year)	Semester I	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
46	2019-20	1702080017	SANJANA DAS	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
47	2019-20	1702080018	ADITYA SHARMA	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
48	2019-20	1702080020	AYUSH RAJPUT	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
49	2019-20	1702080021	VIPIN DALAL	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
50	2019-20	1702080022	MAYANK GIRI	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
51	2019-20	1702080023	RAJAN SHARMA	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
52	2019-20	1702080024	HIMANSHU SEHRAWAT	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
53	2019-20	1702080025	NIKITA SHARMA	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
54	2019-20	1702080026	AKASH KUMAR	BBA	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
55	2019-20	1705140021	ADITYA AHUJA	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
56	2019-20	1705140022	ANSHITA SURANA	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
57	2019-20	1705140023	ABHISHEK KUMAR PANDEY	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)

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K.R. MANGALAM UNIVERSITY

THE COMPLETE WORLD OF EDUCATION

VALUE ADDED COURSE (VAC)

ACADEMIC YEAR 2019-20

COURSE CODE: VAC020

COURSE TITLE: NEGOTIATION SKILLS

COURSE OFFERED BY: SCHOOL OF MANAGEMENT AND COMMERCE (SOMC)

LIST OF STUDENTS COMPLETING THE COURSE

S.NO	SESSION	ROLL NO	NAME	PROGRAMME	SEMESTER	COURSE CODE	COURSE TITLE	SCHOOL
58	2019-20	1705140024	RUCHIKA SHARMA	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
59	2019-20	1705140025	PRADEEP SINGH	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
60	2019-20	1705140026	VAIBHAV SHUKLA	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
61	2019-20	1705140027	ABHISHEK SINGH GEHLOT	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
62	2019-20	1705140029	LAKSHAY VERMA	BBA LLB	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF LEGAL STUDIES (SOLS)
63	2019-20	1708180009	KHAGESH GOSWAMI	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)
64	2019-20	1708180010	AATIF HUSSAIN	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)
65	2019-20	1708180029	ISHAAN THAKUR	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)
66	2019-20	1708180034	KRITIKA PATHAK	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)
67	2019-20	1709200004	SRISHTI AGGARWAL	B.A. (JMC)	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF JOURNALISM AND MASS COMMUNICATION (SJMC)
68	2019-20	1709200024	DIVYENDU RAINA	B.A. (JMC)	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF JOURNALISM AND MASS COMMUNICATION (SJMC)
69	2019-20	1709200037	KANISHKA SINGHAL	B.A. (JMC)	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF JOURNALISM AND MASS COMMUNICATION (SJMC)
70	2019-20	1709200040	NEERAJ	B.A. (JMC)	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF JOURNALISM AND MASS COMMUNICATION (SJMC)
71	2019-20	1708180001	TANVY MANCHANDA	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)
72	2019-20	1708180003	AAKANKSHA HANS	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)
73	2019-20	1708180011	NANCY SHARMA	B.A. (H) English	Semester V	VAC020	NEGOTIATION SKILLS	SCHOOL OF HUMANITIES (SOHS)

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This is to certify that **GURBANI TALWAR**, University Enrolment No **1901060005** of **BCA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **HARSH TOMAR**, University Enrolment No **1901060013** of **BCA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **PANKAJ KUMAR**, University Enrolment No **1901830003** of **B.Sc. (H) Cyber Security** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **NEHA SINGH**, University Enrolment No **1902080007** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **INISH CHAUHAN**, University Enrolment No **1902080010** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **HITESH SAINI**, University Enrolment No **1902080013** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **RAHUL JINDAL**, University Enrolment No **1902080020** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **HARSHITA**, University Enrolment No **1902080023** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

harshita

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This is to certify that **SHRUTI BANSAL**, University Enrolment No **1902080045** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **VISHAL YADAV**, University Enrolment No **1902080048** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **KALPANA YADAV**, University Enrolment No **1902080066** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **ANSH GANDHI**, University Enrolment No **1902080076** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **KOMAL YADUVANSHI**, University Enrolment No **1902570006** of **MBA** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (Odd Semester).

Date:10.01.2020

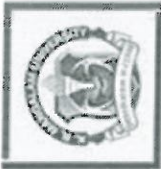
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This is to certify that **KANISHKA SINGH**, University Enrolment No **1902570013** of **MBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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Dr. P. J.

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This is to certify that **DEVAANG SHUKLA**, University Enrolment No **1902570019** of **MBA** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (Odd Semester).

Date:10.01.2020

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This is to certify that **PRERNA VERMA**, University Enrolment No **1902580002** of **M.Com** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **SANJANA GUPTA**, University Enrolment No **1902580003** of **M.Com** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **MOHIT YADAV**, University Enrolment No **1902580004** of **M.Com** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **HARISH TANWAR**, University Enrolment No **1902580005** of **M.Com** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (Odd Semester).

Date:10.01.2020

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This is to certify that **SRUTHI SUNIL**, University Enrolment No **1905150002** of **B.Com LLB (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **ABHISHEK RISHI**, University Enrolment No **1905150005** of **B.Com LLB (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **PARMITA NATH**, University Enrolment No **1905170009** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **TUSHAR MISHRA**, University Enrolment No **1905170011** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **RAJAT**, University Enrolment No **1905170013** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **TUSHAR KHARL**, University Enrolment No **1905170015** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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K.R. Mangalam University
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CERTIFICATE OF COMPLETION

This is to certify that **GOVINDA YADAV**, University Enrolment No **1905170016** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **KARAN VATS**, University Enrolment No **1905170019** of **B.A. LL.B** (H) programme has successfully qualified **VALUE ADDED COURSE VAC020** (Negotiation Skill) during Academic Session **2019-20** (Odd Semester).

Date:10.01.2020

K. R. Mangalam

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K.R. Mangalam University
Sector-10, Gurgaon (Haryana)



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CERTIFICATE OF COMPLETION

This is to certify that **AMAN KATARIA**, University Enrolment No **1905170022** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **VIDHI TYAGI**, University Enrolment No **1905170025** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **ANSH GUPTA**, University Enrolment No **1905170026** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **KUNIKA BIDLANI**, University Enrolment No **1905170028** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

h. rajan

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This is to certify that **SAKSHI DAYMA**, University Enrolment No **1905170031** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **PREET YADAV**, University Enrolment No **1905170033** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **MOHD ASJAD**, University Enrolment No **1905170045** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

hahajan

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Sohna Road, Gurugram (Haryana)



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This is to certify that **VARUN KALOONI**, University Enrolment No **1905170049** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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B.P.

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This is to certify that **AKSHAY GHUDAIYA**, University Enrolment No **1905170053** of **B.A. LL.B (H)** programme has successfully qualified **VALUE ADDED COURSE VAC020** (Negotiation Skill) during Academic Session **2019-20** (Odd Semester).

Date: 10.01.2020

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This is to certify that **MUKUL BHADANA**, University Enrolment No **1905230014** of **LLB (Hons.)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **SAGAR MALIK**, University Enrolment No **1905230018** of **LLB (Hons.)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **MEDHAVI**, University Enrolment No **1905690002** of **LL.M.** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **CHETAN BAGDI**, University Enrolment No **1905690003** of **LL.M.** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that, University Enrolment No 1905690006 of LL.M. programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session 2019-20 (Odd Semester).

Date:10.01.2020

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This is to certify that **SATYA PRAKASH**, University Enrolment No **1905690007** of **LL.M.** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **MOHIT KUMAR**, University Enrolment No **1905690013** of **LL.M.** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **RIYA SHARMA**, University Enrolment No **1905690019** of **LL.M.** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **SANJANA DAS**, University Enrolment No **1702080017** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **ADITYA SHARMA**, University Enrolment No **1702080018** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **VIPIN DALAL**, University Enrolment No **1702080021** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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K.R. Mangalam University
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This is to certify that **AYUSH RAJPUT**, University Enrolment No **1702080020** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **MAYANK GIRI**, University Enrolment No **1702080022** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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K.R. Mangalam University
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This is to certify that **RAJAN SHARMA**, University Enrolment No **1702080023** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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K.R. Mangalam University
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CERTIFICATE OF COMPLETION

This is to certify that **HIMANSHU SEHRAWAT**, University Enrolment No **1702080024** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (**Odd Semester**).

Date:10.01.2020

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This is to certify that **NIKITA SHARMA**, University Enrolment No **1702080025** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **AKASH KUMAR**, University Enrolment No **1702080026** of **BBA** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **ADITYA AHUJA**, University Enrolment No **1705140021** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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Prof.

Registrar

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This is to certify that **ANSHITA SURANA**, University Enrolment No **1705140022** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (**Odd Semester**).

Date: 10.01.2020

hahajan

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This is to certify that **ABHISHEK KUMAR PANDEY**, University Enrolment No **1705140023** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **RUCHIKA SHARMA**, University Enrolment No **1705140024** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (**Odd Semester**).

Date:10.01.2020

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This is to certify that **PRADEEP SINGH**, University Enrolment No **1705140025** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

Pradeep

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Pradeep

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This is to certify that **VAIBHAV SHUKLA**, University Enrolment No **1705140026** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **ABHISHEK SINGH GEHLOT**, University Enrolment No **1705140027** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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Plot No. 1, Sector 10, Gurgaon (Haryana)



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This is to certify that **LAKSHAY VERMA**, University Enrolment No **1705140029** of **BBA LLB** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (Odd Semester).

Date:10.01.2020

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Sohna Road, Gurgaon (Haryana)



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CERTIFICATE OF COMPLETION

This is to certify that **KHAGESH GOSWAMI**, University Enrolment No **1708180009** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

khajajan

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Registrar

K.R. Mangalam University

Campus Road, Gurugram (Haryana)



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This is to certify that **AATIF HUSSAIN**, University Enrolment No **1708180010** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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K.R. Mangalam University
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This is to certify that **ISHAAN THAKUR**, University Enrolment No **1708180029** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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K.R. Mangalam University
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This is to certify that **KRITIKA PATHAK**, University Enrolment No **1708180034** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

hahajan

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Edp

Registrar

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Sector Road, Gurugram (Haryana)



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CERTIFICATE OF COMPLETION

This is to certify that **SRISHTI AGGARWAL**, University Enrolment No **17092000004** of **B.A. (JMC)** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (Odd Semester).

Date: 10.01.2020

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Registrar

K.R. Mangalam University
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This is to certify that **DIVYENDU RAINA**, University Enrolment No **1709200024** of **B.A. (JMC)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **KANISHKA SINGHAL**, University Enrolment No **1709200037** of **B.A. (JMC)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

Kanishka

Controller of Examination,

[Signature]

Registrar

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This is to certify that **NEERAJ**, University Enrolment No **1709200040** of **B.A. (JMC)** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

Neerajan

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This is to certify that **TANVY MANCHANDA**, University Enrolment No **1708180001** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **AAKANKSHA HANS**, University Enrolment No **1708180003** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date:10.01.2020

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This is to certify that **NANCY SHARMA**, University Enrolment No **1708180011** of **B.A. (H) English** programme has successfully qualified **VALUE ADDED COURSE VAC020 (Negotiation Skill)** during Academic Session **2019-20 (Odd Semester)**.

Date: 10.01.2020

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This is to certify that **NITISH KUMAR DASH**, University Enrolment No **1901060001** of **BCA** programme has successfully qualified **VALUE ADDED COURSE VAC020** (**Negotiation Skill**) during Academic Session **2019-20** (Odd Semester).

Date:10.01.2020

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