



Rollno.....

End Semester Examination, December 2024
Open elective- III Semester
Personality Development- Branding yourself (OEC029)

Time: 2.5 hrs.

Max Marks: **50**

Note: *All Questions are compulsory. Marks are indicated against each question.*

PART-A

(Out of the seven questions, attempt any five).

2x5

- Q.1 (a) Define the concept of "personality." Explain how the dimensions of personality influences an individual's behavior and interactions in a social setting. [CO-1] [L-2] **2**
- (b) Discuss the theories of Freud and Erikson in relation to personality development. How do these theories contribute to our understanding of human behavior? [CO-1] [L-2] **2**
- (c) Define time management and explain its importance in an individual's professional life. [CO-1] [L-1] **2**
- (d) Explain the concept of motivation and its significance in achieving personal and professional goals. How can self-motivation be cultivated to improve performance and productivity? [CO-2] [L-3] **2**
- (e) Define a resume and explain its significance in the job application process. [CO-1] [L-1] **2**
- (f) Define SWOT analysis. Explain how it can be useful in identifying personal strengths and weaknesses. [CO-1] [L-1] **2**
- (g) What are the key steps in problem solving? Explain the importance of organizing information while solving a problem. [CO-4] [L-2] **2**

PART-B

(Answer all five questions. Each question offers a choice, so attempt any one from each pair.)

- Q.2 Evaluate the consequences of poor etiquette in professional environments. How can it affect teamwork and individual performance? [CO-1] [L-5] **10**

OR

Discuss the significance of "conscientiousness" in the context of personality development. How does this trait contribute to one's success in personal and professional life? [CO-2][L-3] **10**

- Q.3 Discuss the benefits of conducting a personal SWOT analysis for career development. How does it help in maximizing strengths and minimizing weaknesses? [CO-3] [L-5] **10**

OR

Analyze the advantages and disadvantages of time management. How do they affect productivity and stress levels in an individual? [CO-1] [L-3] **10**

- Q.4 Discuss how personality development influences one's success, focusing on its

significance in both personal and professional life. Include examples from the Big Five Personality Traits model to support your argument.

[CO-1] [L-3] **10**

OR

Discuss the importance of mock interviews for freshers. What are the main benefits they provide for interview preparation.

[CO- 2] [L-3] **10**

Q.5

Discuss the dimensions of personality as described in the Big Five Personality model. How do these dimensions influence individual behavior and success?

[CO-5] [L-4] **10**

OR

Explain the phases involved in a Group Discussion and their significance in the outcome.[CO- 4] [L-2]

10