MEMORANDUM OF UNDERSTANDING (MOU)

Between

K.R. MANGALAM UNIVERSITY

Sohna Road, Gurugram (Haryana)-122103

And

Fateh Education Consultants Private Limited

Regus - 2/11, W Patel Nagar Rd, opposite metro pillar no. 189, Block 2, East Patel Nagar, Patel Nagar, New Delhi, Delhi 110008

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) records the understanding arrived on this 13th day of May 2024.

BY AND BETWEEN

Fateh Education, a Private Limited Company bearing the official name of **Fateh Education Consultants Private Limited**, registered under The Companies Act, 1956, having its registered office at Regus - 2/11, W Patel Nagar Rd, opposite metro pillar no. 189, Block 2, East Patel Nagar, Patel Nagar, New Delhi, Delhi 110008, represented by Mr. Vineet Chaudhary Head - Business Development (hereinafter referred to as "Fateh Education"), which expression shall, unless repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns of the one Part; AND **K.R. Mangalam University, Sohna Road, Gurgaon - 122103 (Delhi NCR Region)**, a University established under the Haryana Private Universities Act 2006 (Amended 08 of 2013) and under section 2(f) of UGC Act, 1956 wherein empowered to award degrees, as specified under section 22 (c) of the UGC Act, 1956, through its Registrar, duly authorized to enter into and sign an MOU on behalf of K.R. Mangalam University"), hereinafter referred to as "KRMU") which expression shall, unless repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns of the Other part;]

The Parties to this MoU hereinafter shall be jointly referred to as 'the Parties' and individually as 'the Party'.

WHEREAS Fateh Education is entering into this MoU with KR Mangalam University on a non-exclusive basis.

Objectives and Scope of the participation:

1) Career Workshops (for students and parents):

- Two Seminars annually (As per the availability of students) conducted by experienced counselors.
- Introduction to the current trends and benefits of overseas education.
- Information about emerging study destinations favored by Indian students.
- Guidance on evolving requirements and preparation strategies.
- General advice on navigating the application process amidst changing global circumstances.
- Guest lectures/Seminars by faculties from international universities

Vineet Chaudhary
Manager - BDE
(Pan India) Outreach
Fateh Education

Registrar
K R Mangalam University
Sohna Road, Gurugram (Haryana)

- Knowledge-sharing sessions focusing on emerging fields and market demands.
- Direct interaction opportunities with university representatives, facilitating personalized queries during events.
- Facilitating formal agreement between Foreign international universities and KR Mangalam, wherever feasible.

2) Workshops for Writing Letters of Recommendation, Essays, and Statements of Purpose:

- Two workshops annually for students planning overseas education.
- Registration facilitated through Fateh Education, with flexibility for virtual participation.
- Course-based workshops adaptable to varying student numbers and preferences.

3) Guidance for Application Process - Broadly for Universities in the UK & Ireland:

- Dedicated counselor assistance for students.
- Comprehensive support throughout the application journey, emphasizing adaptability to evolving admission requirements.
- Real-time updates provided to institute counselors/faculty regarding application stages.

4) International Education Fairs:

- Participation in education fairs organized by Fateh Education.
- Virtual and physical attendance options for parents and students to explore diverse university offerings.
- On-site mini fairs at institute premises, emphasizing safety and convenience.

5) Vocational guidance and coaching for standardized tests:

- IELTS / PTE coaching provided by experienced faculty members, integrating modern teaching methodologies.
- Hybrid Coaching option and group pricing structures to enhance accessibility and affordability.

6) Bonus for College/School Students:

Upskilling Courses: Offer bonuses to college/school students for upskilling courses such as digital marketing, public speaking, SOP Writing, Resume Writing with International Standards etc., enhancing their skill set for future endeavors.

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7) Internship opportunities

Providing internship opportunities to undergraduate and post-graduate students based on their academic performance and subject to suitability and requirement at Fateh Education.

Now therefore, it is mutually agreed between the parties as under:

1) Objective

The Party has mutually agreed to collaborate and work together for the purpose of promoting Overseas Education and IELTS / PTE tests among the students of the Institution.

2) Roles and responsibilities

The roles and responsibilities of both the parties have been specified under the Annexure A here to.

3) Term

This MOU shall come into force from the date of this MOU and remain valid for a period of One (1) Year unless terminated earlier by either of the Party by giving Prior written notice of Thirty (30) Days to the other Party. After the expiry of the term, this MOU may be extended or renewed upon mutual consultation of both the Parties in written format.

4) Non-Exclusivity

This MOU does not preclude the parties from entering into similar arrangements with the other parties.

5) Intellectual Property Rights

Neither Party shall use the intellectual property rights owned by the other Party, its group companies and the respective right holders (as the case may be), accept for the purpose of this MOU, and to the extent and in a manner as permitted by such party in writing. Upon expiry or termination of this MOU, the Parties shall forthwith cease using the intellectual property as may be permitted by the other Party to use pursuant to this MOU and return all documents, materials etc. containing the said intellectual property.

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6) Confidential Information

Neither Party shall, during the subsistence of this MOU and thereafter, disclose to any third party any confidential or proprietary information disclosed to it by disclosing Party or otherwise gained by receiving Party pursuant to this MOU, without the prior written consent of this disclosing Party. Upon expiry or termination of this MOU, the receiving Party shall forthwith cease using the confidential information of the disclosing Party and return all the documents, materials, property (tangible and intangible) and information of receiving Party that may have in its possession, without retaining any copies.

7) Notices

Any notices under this MOU shall be deemed sufficiently given if delivered personally with acknowledgment of receipt or sent by registered mail, return receipt requested to the respective address (es) of Parties as contained in this MOU. In case of Fateh Education, address for notices shall be its Corporate Office address mentioned herein:

2/11, W Patel Nagar Rd, opposite metro pillar no. 189, Block 2, East Patel Nagar, Patel Nagar, New Delhi, Delhi 110008

8) Dispute Resolution

All the disputes and differences between the Parties arising out of or under this MOU shall be resolved through good faith negotiations between the authorized representatives designated by both the Parties.

9) Governing Law

This MOU shall be governed by the laws of India.

10) Amendment

This MOU shall not be amended or modified except by an instrument in writing and signed by the Parties.

No charges will be levied for Seminars, Webinars, Workshops, International University Visits, Guest lectures etc.

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Registrar
K R Mangalam University
Sohna Road, Gurugram (Haryana)

For Fateh Education

Date & Signature
Name: Mr. Vineet Chaudhary
Designation: Head - Business Development
Dated: 13th May 2024

For KR Mangalam University

Registrar
K.R. Mangalam University
Sohna Road, Gurugram, (Haryana)

Date & Signature
Name: Mr. Deepak Mishra
Designation: Registrar
Dated: 13th May 2024

1. WITNESS _____

1. WITNESS _____
Gp Capt P Mahajan
COE

2. WITNESS _____

2. WITNESS _____
(Prof. VARUNA TYAGI)
DEAN ACADEMICS